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Spring 2011

Vol 1, Issue 3

TSEC Update

The Solar Energy Consortium

Dear TSEC Friends,

TSEC is pleased to support NYS Empire State Development's **Go East To Export** application under the State Trade and Export Promotion (STEP) Grant Program, which could help solar manufacturers and others travel to Asia to expand their markets. We have included a more detailed description of the program below. **Send us your wish list** TODAY of trade shows you'd like to attend, and we'll forward to ESD.

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Congratulations to TSEC partner, Jim Taylor in Orange County. **Taylor Biomass** has received word that the U.S. Department of Energy loan guarantee it has worked for five years to obtain, has survived the recent Congressional budget process. Taylor's proposed biomass gasification facility will create jobs, boost the local economy and provide an innovative approach to regional waste management.

TSEC will receive the Business of the Year Award from the SUNY New Paltz School of Business on May 12, 2011. Thanks to all of our partners for making this possible.

Promote renewable energy products in Asia

The State Trade and Export Promotion (STEP) Grant Program is funded via the Small Business Jobs Act of 2010 and part of the Obama Administration's National Export Initiative. STEP is a three-year pilot program to make competitive grants to states to enhance export promotion (e.g. by expanding small businesses' participation in overseas trade shows/missions), with total funding of \$30MM per year starting in 2011.

Upcoming Events

Finger Lakes Entrepreneurs' Forum featuring The Solar Energy Consortium, Ithaca College School of Business
Thursday, April 28, 2011 at 3:30pm

SUNY New Paltz School of Business Hall of Fame Awards, Wiltwyck Golf Club, Thursday, May 12, 2011 at 5:00 pm

Clarkson University CAMP Annual Technical Meeting Holiday Inn, Wolf Road Albany, NY May 18-20, 2011

Further info: caitlin.tsec@gmail.com

The STEP Pilot Grant Initiative will provide grants to States for small business exporting assistance programs. The aim of the STEP Initiative is to **increase the number of small businesses that are exporting** and increase the value of exports for those small businesses that are currently exporting. These goals build on the President's National Export Initiative which is **working to double U.S. exports** and give America a stronger competitive edge in the global market. New York State seeks feedback from interested manufacturers who have in mind trade shows they'd like to attend.

<http://www.sba.gov/STEP>

Information:

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Director, International Trade Development

Empire State Development

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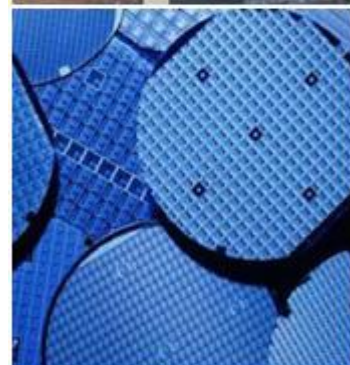
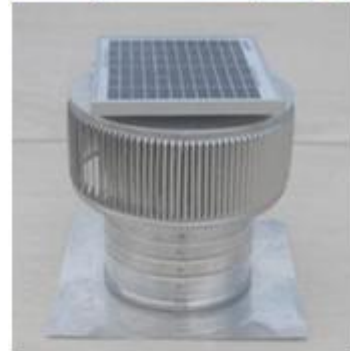
email: gshaye@empire.state.ny.us

Engineering, Business students seek internships

Bringing an intern into your business is a great way to work on projects and plans that you have not had time to tackle. Students from SUNY New Paltz's Schools of Engineering and Business and Ithaca College's School of Business are looking for summer internships. If interested, please contact Pat Courtney Strong at pat.tsec@gmail.com for their resumes and more information.



2010 interns in a C-5A flight simulator at Stewart Air National Guard Base.





NYSERDA To Fund Clean-Energy Companies

Two New York State Energy Research and Development Authority Programs to Encourage Innovations in Clean- Energy Manufacturing

· The Environmentally Preferred Power Systems Technologies Program (PON 2244), which seeks to invest up to \$6 million to help develop and commercialize renewable and other environmentally-preferred power technologies around the state. Examples include fuel cells, solar panels, wind turbines, energy storage, waste-heat-to-electric facilities, biogas and hydropower. Applicants must show the new products make an improvement on existing technology - e.g. are more efficient, more environmentally-friendly or less expensive to build or sell, thus making the product more marketable. Available funding per project ranges from \$200,000 to \$1 million, depending on the product's stage of development.

· The Innovation in the Manufacturing of Clean Energy Technologies Program (PON 2250), which seeks to invest up to \$2.5 million to help companies use innovative approaches to manufacture wind turbines, solar cells, light emitting diodes, fuel cells, high-efficiency boilers and other clean-energy technologies. Companies can receive up to \$100,000 toward developing feasibility studies for new production techniques, or up to \$400,000 for field demonstrations or commercialization projects.

Both programs pay up to 50 percent of the cost of the project, thus leveraging the investment of private funds in New York-based businesses. NYSERDA will select projects through a competitive process. The programs have different deadlines. The Power Systems Technologies program has a single deadline of May 16. For more information: <http://www.nyserda.org/funding/2244pon.asp>.

The programs have different deadlines. The Power Systems Technologies program has a single deadline of May 16. For more information: <http://www.nyserda.org/funding/2244pon.asp>. Applications for the Innovation in Manufacturing program are due May 26, with a second round due on Sept. 15 if all funds have not been awarded in the earlier round. Companies from any region of New York State may apply. For more info: <http://www.nyserda.org/Funding/2250pon.asp>.

About Us

Formed in 2007, The Solar Energy Consortium is an industry-led not-for-profit, headquartered in New York State's Hudson Valley region.

TSEC has ongoing partnerships with more than 95 companies to create and grow the solar industry in NYS and across the U.S. Together these manufacturers span the supply chain from raw materials and cells to modules and solar appliances.

TSEC works with economic development organizations and collaborates with university partners throughout the region and state to provide industry partners with the resources to grow their businesses.

With best regards,



Vincent Cozzolino
Founder / CEO



Carl Meyer
President / CEO

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